



***From Chaos to Clean Claims: Get Paid Without Paper Chasing***

*with Lane Larsen*

## The Business Owner's Pain: Why You're Not Getting Paid Fast

- Jobs documented inconsistently across techs and locations
- Carrier rejections, delays, and billing disputes
- The cost of "he said/she said" when documentation isn't solid
- Lack of visibility into what's happening in the field in real time
- Training that doesn't scale (tribal knowledge vs. standard process)

# The Shift: From Firefighting to Standard Operating System

- Results from implementing 1 system across 4 locations:
  - Drastically reduced rejections and disputes
  - Faster billing cycles
  - Improved technician accountability
  - Better leadership decisions with real-time data

# Clean Claims in Action: The Practices that Power Profitable Jobs

- A. Moisture Mapping as a Billable Asset
- B. Remote Monitoring: Eyes on Every Job, All the Time
- C. Photo Documentation That Closes Files
- D. Field Practices that Scale

## Training That Works

- Moving from “classroom training” to in-field enablement
- Scaling success across locations with consistent processes
- Up-skilling fast: less dependency on long-term experience
- Clean Claims as a built-in trainer, not just a tool

*THANK YOU!*



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